

PEARLS FOR YOUR PRACTICE

What is ACO REACH?

The Accountable Care Organization Realizing Equity, Access, and Community Health ACO REACH Model is an alternative payment model by the Centers for Medicare and Medicaid (CMS) to encourage primary care physicians (PCPs) and other eligible professionals to shift away from fee-for-service (FFS) compensation to value-based payments in primary care.

ACO REACH helps empower PCPs with autonomy to deliver care as they see fit by realigning financial incentives with patient outcomes, not volume.

WHAT YOU NEED TO KNOW

- ACO REACH gives PCPs revenue stability and predictable cash flow with stable monthly payments for aligned Medicare patients, instead of the volatility of FFS.
- ACO REACH gives PCPs the opportunity to bear and capture value from risk, generating shared savings from quality care that is managed and delivered at a lower cost.
- ACO REACH beneficiaries are still enrolled in Original Medicare with the same rights and benefits.

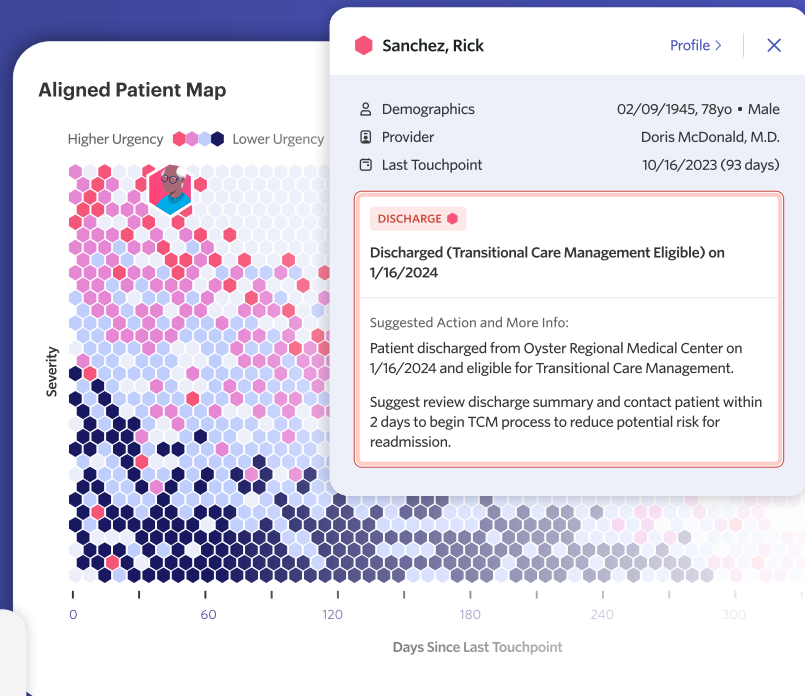
Empowering & Enabling Primary Care Providers

Pearl helps PCPs participate and succeed in ACO REACH with the right finances, technology, and services.

Our technology platform offers:

- + Actionable insights to prioritize patients and conditions that need attention
- + A holistic view of patient needs, powered by a growing list of data sources
- + Transparent financial and value-based care performance reports

Interested in learning more about how Pearl can help your practice succeed in value-based care? Visit pearlhealth.com for additional information.



Care Better, Thrive Together With Pearl



Stable Payments

Enjoy peace of mind with our stable payment system, ensuring revenue stability regardless of external factors.



Enhanced Revenue

Maximize your earnings by effectively managing your patient population, unlocking additional revenue opportunities.



Physician Enablement

Identify the patients most likely to need attention and drive performance in value-based care with easy-to-use technology and services.

How Does ACO REACH Compare?

ACO REACH takes elements of both the Medicare Shared Savings Program (MSSP) and Medicare Advantage (MA) but offers unique benefits.

	MEDICARE SSP	ACO REACH	MEDICARE ADVANTAGE
Patient Attribution	Annual voluntary alignment (VA) online + claims alignment	Quarterly VA in-office, online, and via mail + claims alignment	Plans assign lives through open enrollment
Supplemental Patient Benefits	No change from fee-for-service	Variety of Beneficiary Engagement Incentives (BEIs) & In-Kind Incentives (IKIs) to encourage engagement	Varies across plans; often includes lower cost share and enhanced benefits
Referrals	No change from fee-for-service	Preferred providers drive visits to higher-quality specialists without limiting patient choices	Narrow networks limit costs, but also patient choices
Cash Flow	Primarily fee-for-service payments	Fixed per-member-per-month payments provide revenue stability	Variety of models, from fee-for-service to fixed
Quality Reporting	Process-oriented requirements with high admin burden	Easily-managed quality measures based on claims and patient satisfaction	Process-oriented requirements with high admin burden

