

## PEARLS FOR YOUR PRACTICE

# What is MSSP?

The Medicare Shared Savings Program (MSSP) is an alternative payment model by the Centers for Medicare and Medicaid (CMS) that incentivizes providers to improve care coordination and quality while avoiding unnecessary healthcare costs.

MSSP is Medicare's longest-running value-based care program and has a proven track record of success, including six consecutive years of generating savings that are shared between CMS and participating providers.<sup>1</sup> Participants in the most recent performance year earned \$2.5 billion in additional revenue through shared savings.<sup>2</sup>

## WHAT YOU NEED TO KNOW

- MSSP Track A gives PCPs the opportunity to increase revenue through shared savings with zero downside risk by delivering quality care at a lower cost.
- Shared savings are paid in addition to regular fee-for-service (FFS) revenue; there is no impact to FFS billing practices.
- MSSP beneficiaries are still enrolled in Original Medicare with the same rights and benefits.

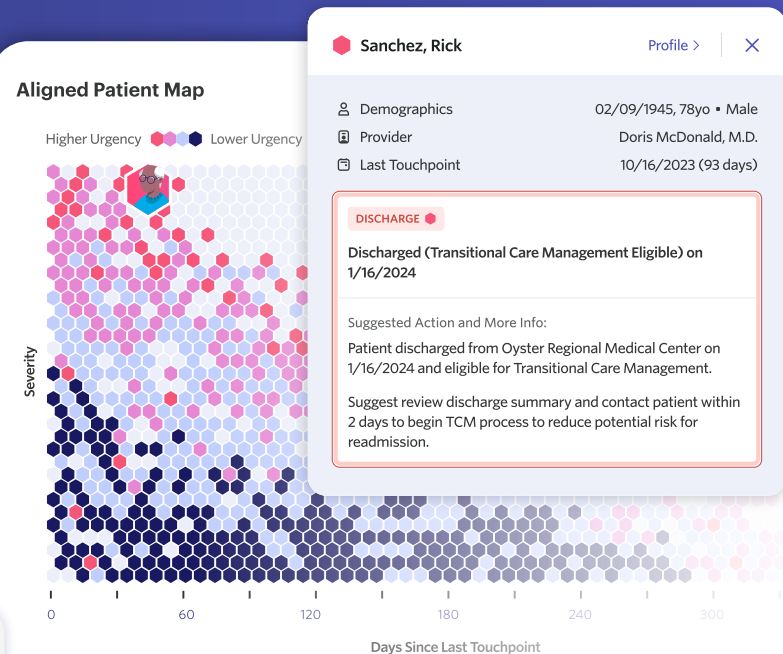
## Empowering & Enabling Primary Care Providers

Pearl helps PCPs participate and succeed in MSSP with the right finances, technology, and services.

Our technology platform offers:

- + Actionable insights to prioritize patients and conditions that need attention
- + A holistic view of patient needs, powered by a growing list of data sources
- + Transparent financial and value-based care performance reports

Interested in learning more about how Pearl can help your practice succeed in value-based care? Visit [pearlhealth.com](https://pearlhealth.com) for additional information.



1. CMS, [MSSP Saves Medicare More Than \\$1.8 Billion in 2022 and Continues to Deliver High-quality Care](#), 2022

2. Healthcare Appraisers, [MSSP Results for Performance Year 2022](#), 2022

# Care Better, Thrive Together with Pearl



## Improved Patient Care

Identify, engage with, and provide coordinated care for high-risk patients with our easy-to-use technology & services



## Enhanced Revenue

Get rewarded for doing the right things for patients and share in savings from quality care at a lower cost



## Expert Guidance

Receive custom performance analysis and tailored coaching support to drive improved performance in MSSP

## How Does MSSP Compare?

MSSP offers an attractive option for providers and organizations who wish to participate in value-based care, but are either not ready to transition from FFS or unwilling to take on downside risk.

|                             | MSSP  | ACO REACH   | MEDICARE ADVANTAGE                                       |
|-----------------------------|---|---|--|
| <b>Coverage Type</b>        | Traditional Medicare                                      | Traditional Medicare  | Private Coverage   |
| <b>Cash Flow</b>            | Primarily FFS payments                                    | Fixed per-member per-month payments                                 | Variety of models  |
| <b>Upside/Downside Risk</b> | Low/no-risk options; moderate rewards                     | Moderate/high-risk options; higher rewards                          | Varies depending on plan                                 |
| <b>Patient Attribution</b>  | Annual voluntary alignment (VA) online + claims alignment | Quarterly VA in-office, online, and via mail + claims alignment     | Varies depending on plan                                 |
| <b>Quality Reporting</b>    | Requires data from the EHR, claims, and a patient survey  | Requires data from claims and a patient survey (no provider burden) | Requires data from the EHR, claims, and a patient survey |

